

Department of Information Resources Contract No: DIR-CPO-4408
Image API, LLC Detailed Pricing

*** DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it is AUTOMATICALLY calculated as MSRP x (1-DIR Discount%) x (1+0.75%)**

DOCUMENT IMAGING SERVICES

| CATEGORY | PRODUCTS/SERVICES DESCRIPTION | | SERVICE/PART NUMBER | UNIT OF ISSUE | PRICE PER UNIT OF ISSUE BASE PRICE (MSRP) | DIR CUSTOMER DISCOUNT % OFF BASE PRICE | DIR CUSTOMER PRICE* |
|------------------|-------------------------------|-------------------------|---------------------|---------------|--|---|---------------------|
| Document Imaging | Black and White Image Capture | Low (200 DPI) | DI-BW-LOW | Per Image | \$0.0194 | 13.50% | \$0.0169 |
| Document Imaging | Black and White Image Capture | Medium (300 DPI) | DI-BW-MED | Per Image | \$0.0194 | 13.50% | \$0.0169 |
| Document Imaging | Black and White Image Capture | High (400 DPI) | DI-BW-HIGH | Per Image | \$0.0260 | 13.50% | \$0.0226 |
| Document Imaging | Black and White Image Capture | Very High (600 DPI +) | DI-BW-VHIGH | Per Image | \$0.0561 | 13.50% | \$0.0489 |
| Document Imaging | Black and White Image Capture | Preservation < 600 PPI | DI-BW-PREL | Per Image | \$0.0609 | 13.50% | \$0.0531 |
| Document Imaging | Black and White Image Capture | Preservation >= 600 PPI | DI-BW-PREH | Per Image | \$4.8820 | 13.50% | \$4.2546 |
| Document Imaging | Color Image Capture | Medium (300 DPI) | DI-CR-MED | Per Image | \$0.0294 | 13.50% | \$0.0257 |
| Document Imaging | Color Image Capture | High (400 DPI) | DI-CR-HIGH | Per Image | \$0.0311 | 13.50% | \$0.0271 |
| Document Imaging | Color Image Capture | Very High (600 DPI +) | DI-CR-VHIGH | Per Image | \$0.0796 | 13.50% | \$0.0694 |
| Document Imaging | Color Image Capture | Preservation < 600 PPI | DI-CR-PREL | Per Image | \$0.0713 | 13.50% | \$0.0621 |
| Document Imaging | Color Image Capture | Preservation >= 600 PPI | DI-CR-PREH | Per Image | \$5.05 | 13.50% | \$4.3997 |
| Document Imaging | Large Format Image Capture | Medium (300 DPI) | DI-LGE-MED | Per Image | \$0.7840 | 13.50% | \$0.6832 |
| Document Imaging | Large Format Image Capture | High (400 DPI) | DI-LGE-HIGH | Per Image | \$1.0171 | 13.50% | \$0.8864 |
| Document Imaging | Large Format Image Capture | Very High (600 DPI +) | DI-LGE-VHIGH | Per Image | \$1.4030 | 13.50% | \$1.2227 |

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| Document Imaging | Image Processing | Low (200 DPI) | DI-PRO-LOW | Per Image | \$0.0229 | 13.50% | \$0.0199 |
| Document Imaging | Image Processing | Medium (300 DPI) | DI-PRO-MED | Per Image | \$0.0229 | 13.50% | \$0.0199 |
| Document Imaging | Image Processing | High (400 DPI) | DI-PRO-HIGH | Per Image | \$0.0229 | 13.50% | \$0.0199 |
| Document Imaging | Image Processing | Very High (600 DPI +) | DI-PRO-VHIGH | Per Image | \$0.0229 | 13.50% | \$0.0199 |
| Document Imaging | Image Processing | Preservation < 600 PPI | DI-PRO-PREL | Per Image | \$0.0229 | 13.50% | \$0.0199 |
| Document Imaging | Image Processing | Preservation >= 600 PPI | DI-PRO-PREH | Per Image | \$0.0229 | 13.50% | \$0.0199 |
| Document Imaging | Microfiche Conversion | Conversion of microfich to digital Images | DI-MIC-FICH | Per Image | \$0.0163 | 13.50% | \$0.01423 |
| Document Imaging | Microfilm Conversion | Conversion of microfilm to digital Images | DI-MIC-FILM | Per Image | \$0.0307 | 13.50% | \$0.02676 |
| Document Imaging | Index Field - Type 2 | Up to 15 Characters | DI-IND-LOW | Per Document | \$0.0368 | 13.50% | \$0.03207 |
| Document Imaging | Index Field - Type 2 | 16-30 Characters | DI-IND-MED | Per Document | \$0.0633 | 13.50% | \$0.05512 |
| Document Imaging | Index Field - Type 2 | 31-45 Characters | DI-IND-HIGH | Per Document | \$0.0805 | 13.50% | \$0.07015 |
| Document Imaging | Searchable PDF Documents | Scanned images with text portions | DI-SEA-PDF | Per Image | \$0.0173 | 13.50% | \$0.01503 |
| Document Imaging | Special Document Handling | Special handling for fragile materials | DI-SPE-HAN | Per Image | \$0.5405 | 13.50% | \$0.4710 |
| Document Imaging | Capture from Special Formats | Photographic prints | DI-SPE-PHO | Per Image | \$0.1743 | 13.50% | \$0.1519 |

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| Document Imaging | Capture from Special Formats | Newspapers | DI-SPE-NEW | Per Image | \$0.4589 | 13.50% | \$0.3999 |
| Document Imaging | Capture from Special Formats | Manuscripts | DI-SPE-MAN | Per Image | \$0.1725 | 13.50% | \$0.1503 |
| Document Imaging | Capture from Special Formats | Drawings | DI-SPE-DRW | Per Image | \$1.1403 | 13.50% | \$0.9938 |
| Document Imaging | Capture from Special Formats | Bound Books | DI-SPE-BOK | Per Image | \$0.3421 | 13.50% | \$0.2982 |
| Document Imaging | Enhancing Images | Bit depth | DI-ENH-BIT | Per Image | \$0.0114 | 13.50% | \$0.0099 |
| Document Imaging | Enhancing Images | Resolution | DI-ENH-RES | Per Image | \$0.0114 | 13.50% | \$0.0099 |
| Document Imaging | Enhancing Images | Tonal dynamic range | DI-ENH-RAN | Per Image | \$0.0114 | 13.50% | \$0.0099 |
| Document Imaging | Enhancing Images | Contrast | DI-ENH-CON | Per Image | \$0.0114 | 13.50% | \$0.0099 |
| Document Imaging | Enhancing Images | Color space | DI-ENH-COL | Per Image | \$0.0114 | 13.50% | \$0.0099 |
| Document Imaging | Delivery Media | USB | DI-DEL-USB | Per Device | \$28.4510 | 13.50% | \$24.79 |
| Document Imaging | Delivery Media | External hard drive | DI-DEL-EXT | Per Drive | \$28.4510 | 13.50% | \$24.79 |
| Document Imaging | Delivery Media | Flash memory device | DI-DEL-FSH | Per Device | \$28.4510 | 13.50% | \$24.79 |
| Document Imaging | Image Repository Hosting | Central hosting of digital Images including routine backups | DI-REP-HST | Per Image/ Per month | \$0.0007 | 13.50% | \$0.0006 |
| Document Imaging | Image Repository Maintenance | Image repository additions and maintenance | DI-REP-MNT | Per Hour | \$51.7500 | 13.50% | \$45.0995 |

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| Document Imaging | Adding Electronic Images to Image Library | Processing Images already in electronic format | DI-ADD-ELEC | Per Image | \$0.0115 | 13.50% | \$0.010 |
| Document Imaging | Services/ Soutlions | Project Manager | DI-SVC-PM | Per Hour | \$103.5000 | 13.50% | \$90.199 |
| Document Imaging | Services/ Soutlions | Certified Digital Imaging Architect | DI-SVC-DIA | Per Hour | \$69.0000 | 13.50% | \$60.133 |
| Document Imaging | Services/ Soutlions | Programming Support | DI-SVC-PGS | Per Hour | \$85.1000 | 13.50% | \$74.164 |
| Document Imaging | Services/ Soutlions | Technical Support | DI-SVC-TEC | Per Hour | \$51.7500 | 13.50% | \$45.099 |
| Document Imaging | Services/ Soutlions | Data Entry | DI-SVC-DAT | Per Hour | \$28.7500 | 13.50% | \$25.055 |
| Document Imaging | Services/ Soutlions | Document Preparation | DI-SVC-DOC | Per Hour | \$27.6000 | 13.50% | \$24.053 |
| Document Imaging | Services/ Soutlions | Advanced Document Preparation | DI-SVC-ADOC | Per Hour | \$28.7500 | 13.50% | \$25.055 |
| Document Imaging | Services/ Soutlions | Re-preparation Services/Solutions | DI-SVC-RPRP | Per Hour | \$27.6000 | 13.50% | \$24.053 |
| Document Imaging | Services/ Soutlions | Courier | DI-SVC-COU | Per Hour | \$28.7500 | 13.50% | \$25.055 |
| Document Imaging | Services/ Soutlions | Training Specialist | DI-SVC-TRA | Per Hour | \$51.7500 | 13.50% | \$45.099 |
| Document Imaging | Needs Assessment and Analysis | Project Planning Report | DI-ANA-PPR | Per Hour | \$103.5000 | 13.50% | \$90.199 |
| Document Imaging | Transportation of Source Material | Vehicle charge per round trip (1st 20 miles included) | DI-TRA-VLOW | Per Trip | \$40.2500 | 13.50% | \$35.08 |
| Document Imaging | Transportation of Source Material | Vehicle charge per mile over 20 miles round trip | DI-TRA-VHIGH | Per Mile | \$0.6670 | 13.50% | \$0.58 |

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| Document Imaging | Transportation of Source Material | Secure carrier charge for each box in shipment | DI-TRA-CAR | Per Box | N/A | N/A | No Charge |
| Document Imaging | Output File Formating | Image output in non-proprietary file formats | DI-OUT-NPRO | Per Image | \$0.0058 | 13.50% | \$0.005 |
| Document Imaging | Location of Scanning | Performed at customer facility by Contractor's staff | DI-LOC-CUS | Per Image | \$0.0345 | 13.50% | \$0.03 |
| Document Imaging | Desk Top Scanning | Performed at Customer facility by Customer staff using Contractor's equipment | DI-DTS-CON | Per Image | \$0.0345 | 13.50% | \$0.03 |

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| ENTERPRISE CONTENT MANAGEMENT | | | | | |
|--------------------------------------|--------------------------------|--|---------------|---|----------------------------|
| BRAND | PRODUCT PART NUMBER/SKU | PRODUCT DESCRIPTION | MSRP | DIR CUSTOMER DISCOUNT % OFF MSRP | DIR CUSTOMER PRICE* |
| Image API | AXP-C-TERM | Annual Term Subscription for one Axiom Pro Catalog, for up to 500 Authorized Users, hosted by the client. | \$ 43,750.00 | 13.50% | \$ 38,127.58 |
| Image API | AXP-C-TERM-ADD | Additional 500 Authorized Users to an Axiom Pro catalog Term Subscription. | \$ 14,000.00 | 13.50% | \$ 12,200.83 |
| Image API | AXP-C-SVCS-BASE-TERM | Axiom Pro base product and catalog setup, including remote training. Additional scope addressed by Software Services. | \$ 53,000.00 | 13.50% | \$ 46,188.84 |
| Image API | AXP-C-SVCS-ADD-TERM | Axiom Pro add-on catalog setup, including remote training. Additional scope addressed by Software Services | \$ 41,000.00 | 13.50% | \$ 35,730.99 |
| Image API | AXP-C-SAAS-SM | Axiom Pro catalog SaaS Subscription (Small) up to 3 TB standard storage, 500 Authorized Users, 125 Concurrent Users | \$ 53,500.00 | 13.50% | \$ 46,624.58 |
| Image API | AXP-C-SAAS-MED | Axiom Pro catalog SaaS Subscription (Med) up to 5 TB standard storage, 1,000 Auth Users, 250 Concurrent Users | \$ 70,000.00 | 13.50% | \$ 61,004.13 |
| Image API | AXP-C-SAAS-LG | Axiom Pro catalog SaaS Subscription (Large) up to 7 TB standard storage, 2,500 Authorized Users, 500 Concurrent Users | \$ 96,000.00 | 13.50% | \$ 83,662.80 |
| Image API | AXP-C-SAAS-XLG | Axiom Pro catalog SaaS Subscription (X-Large) up to 11 TB standard storage, 5,000 Authorized Users, 1,000 Concurrent Users | \$ 205,000.00 | 13.50% | \$ 178,654.94 |
| Image API | AXP-C-SAAS-ADD | Additional Standard Storage up to 3TB, 1,000 Authorized Users, OR 500 Concurrent Users to an Axiom Pro SaaS catalog | \$ 14,000.00 | 13.50% | \$ 12,200.83 |

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|-----------|----------------------|---|--------------|--------|--------------|
| Image API | AXP-C-SVCS-BASE-SAAS | Axiom Pro base product and catalog setup, including remote training. Additional scope addressed by Software Services. | \$ 53,000.00 | 13.50% | \$ 46,188.84 |
| Image API | AXP-C-SVCS-ADD-SAAS | Axiom Pro add-on catalog setup, including remote training. Additional scope addressed by Software Services. | \$ 41,000.00 | 13.50% | \$ 35,730.99 |
| Image API | ADL-C-BASE | Axiom Digital Library Catalog SaaS Subscription for up to 500 Authorized Users and up to 3,000,000 images | \$ 24,900.00 | 13.50% | \$ 21,700.04 |
| Image API | ADL-C-TIER1 | Axiom Digital Library Catalog SaaS Subscription for images 3,000,001 – 10,000,000 in SaaS Catalog (requires BASE) | \$ 650.00 | 13.50% | \$ 566.47 |
| Image API | ADL-C-TIER2 | Axiom Digital Library Catalog SaaS Subscription for images 10,000,001 – 50,000,000 in SaaS Catalog (requires BASE) | \$ 550.00 | 13.50% | \$ 479.32 |
| Image API | ADL-C-TIER3 | Axiom Digital Library Catalog SaaS Subscription for images 50,000,001+ in SaaS Catalog (requires BASE) | \$ 450.00 | 13.50% | \$ 392.17 |
| Image API | ADL-C-ADD | Additional 1,000 Authorized Users to an Axiom Digital Library SaaS catalog | \$ 9,600.00 | 13.50% | \$ 8,366.28 |
| Image API | ADL-C-SETUP | Axiom Digital Library catalog setup, including catalog structure and remote training | \$ 21,000.00 | 13.50% | \$ 18,301.24 |
| Image API | AX-CSP-BASE | Axiom Pro CSP - Base System | \$ 5,143.48 | 13.50% | \$ 4,482.48 |
| Image API | AX-CSP-ADD | Axiom Pro CSP - Additional Catalog | \$ 4,114.58 | 13.50% | \$ 3,585.80 |
| Image API | AX-HST-MUL | Axiom Pro Multi-tenant Instance | \$ 2,571.23 | 13.50% | \$ 2,240.79 |
| Image API | AX-HST-SIN | Axiom Pro Single-tenant Instance | \$ 10,287.99 | 13.50% | \$ 8,965.85 |
| Image API | AX-HST-PRE | Axiom Pro On-premise Instance | \$ 20,577.01 | 13.50% | \$ 17,932.60 |
| Image API | AX-HST-GOV | Axiom Pro Gov Cloud Region Hosted | \$ 3,086.71 | 13.50% | \$ 2,690.03 |
| Image API | AX-HST-STO | Axiom Pro Document Storage TB | \$ 3,210.17 | 13.50% | \$ 2,797.63 |
| Image API | AX-CSP-CAP | Axiom Capture Desktop Scanning | \$ 2,056.77 | 13.50% | \$ 1,792.45 |
| Image API | AX-CSP-OC1 | Axiom Pro OCR (Light) | \$ 1,027.87 | 13.50% | \$ 895.78 |
| Image API | AX-CSP-RET | Axiom Pro Retention Schedule Setup | \$ 1,027.87 | 13.50% | \$ 895.78 |
| Image API | AX-CSP-SSO | Axiom Pro Single Sign On | \$ 513.42 | 13.50% | \$ 447.44 |

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| Image API | AX-CSP-DAT | Axiom Pro Data Integration (Data Lookup/Export) | \$ 1,027.87 | 13.50% | \$ 895.78 |
| Image API | AX-CSP-OC2 | Axiom Pro OCR (Heavy) | \$ 2,056.77 | 13.50% | \$ 1,792.45 |
| Image API | AX-CSP-CON | Axiom Pro Connector API Toolkit (Light Integration) | \$ 2,056.77 | 13.50% | \$ 1,792.45 |
| Image API | AX-CSP-API | Axiom Pro API Toolkit (Heavy Integration) | \$ 12,345.79 | 13.50% | \$ 10,759.20 |
| Image API | AX-CSP-WOR | Axiom Pro CSP - Workflow Module | \$ 4,114.58 | 13.50% | \$ 3,585.80 |
| Image API | AX-CSP-FOR | Axiom Pro CSP - Forms Module | \$ 7,201.28 | 13.50% | \$ 6,275.83 |
| ENTERPRISE CONTENT MANAGEMENT PRODUCTS, SOFTWARE, SERVICES & RELATED SERVICES | | | | | |
| Software Services | IAPI-SER-PROG | Program Management Services | \$ 235.00 | 15.00% | \$ 201.25 |
| Software Services | IAPI-SER-PROJ | Project Management Services | \$ 225.00 | 15.00% | \$ 192.68 |
| Software Services | IAPI-SER-TRAI | Training Services | \$ 210.00 | 15.00% | \$ 179.84 |
| Software Services | IAPI-SER-SRBC | Sr. Business Consulting Services | \$ 210.00 | 15.00% | \$ 179.84 |
| Software Services | IAPI-SER-ARCH | Product Architecture Services | \$ 200.00 | 15.00% | \$ 171.28 |
| Software Services | IAPI-SER-TECH | Technology Consulting Services | \$ 200.00 | 15.00% | \$ 171.28 |
| Software Services | IAPI-SER-SRDV | Sr. Development Services | \$ 200.00 | 15.00% | \$ 171.28 |
| Software Services | IAPI-SER-DEVP | Development Services | \$ 180.00 | 15.00% | \$ 154.15 |
| Software Services | IAPI-SER-BUSC | Business Consulting Services | \$ 180.00 | 15.00% | \$ 154.15 |
| Software Services | IAPI-SER-QAMS | Quality Assurance Management Services | \$ 200.00 | 15.00% | \$ 171.28 |
| Software Services | IAPI-SER-QATS | Quality Assurance Testing Services | \$ 165.00 | 15.00% | \$ 141.30 |

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| Software Services | I-API-SER-ITAR | IT Architecture Services | \$ 200.00 | 15.00% | \$ 171.28 |
| Software Services | I-API-SER-ITMS | IT Management Services | \$ 180.00 | 15.00% | \$ 154.15 |
| Software Services | I-API-SER-ITAS | IT Support Administration Services | \$ 145.00 | 15.00% | \$ 124.17 |